

## REGISTRATION

To register for **Dialogue at Harvard: Master Thinkers Meet Master Practitioners**, please complete the following:

Name \_\_\_\_\_

Organization \_\_\_\_\_

Address \_\_\_\_\_

State/Province \_\_\_\_\_ Zip/Code \_\_\_\_\_

Country \_\_\_\_\_

Telephone \_\_\_\_\_

Fax \_\_\_\_\_

E-mail \_\_\_\_\_

Date/Time of Arrival \_\_\_\_\_

Date/Time Departure \_\_\_\_\_

Adult Guest Name \_\_\_\_\_

Special Needs \_\_\_\_\_

### Please choose any that apply

- Earlybird Member (\$475<sup>USD</sup> before March 31)
- Earlybird NonMember (\$575<sup>USD</sup> before March 31)
- Member (\$575<sup>USD</sup> after March 31)
- NonMember (\$675<sup>USD</sup> after March 31)
- Banquet for Guests (add \$100<sup>USD</sup>)
- Harvard Tour for Guests on Thursday, April 27<sup>th</sup> at 11AM (no charge)  
*Pre-registration required. Minimum of 20 registrants required for this program to take place.*

## HOW TO REGISTER and ACCOMODATIONS

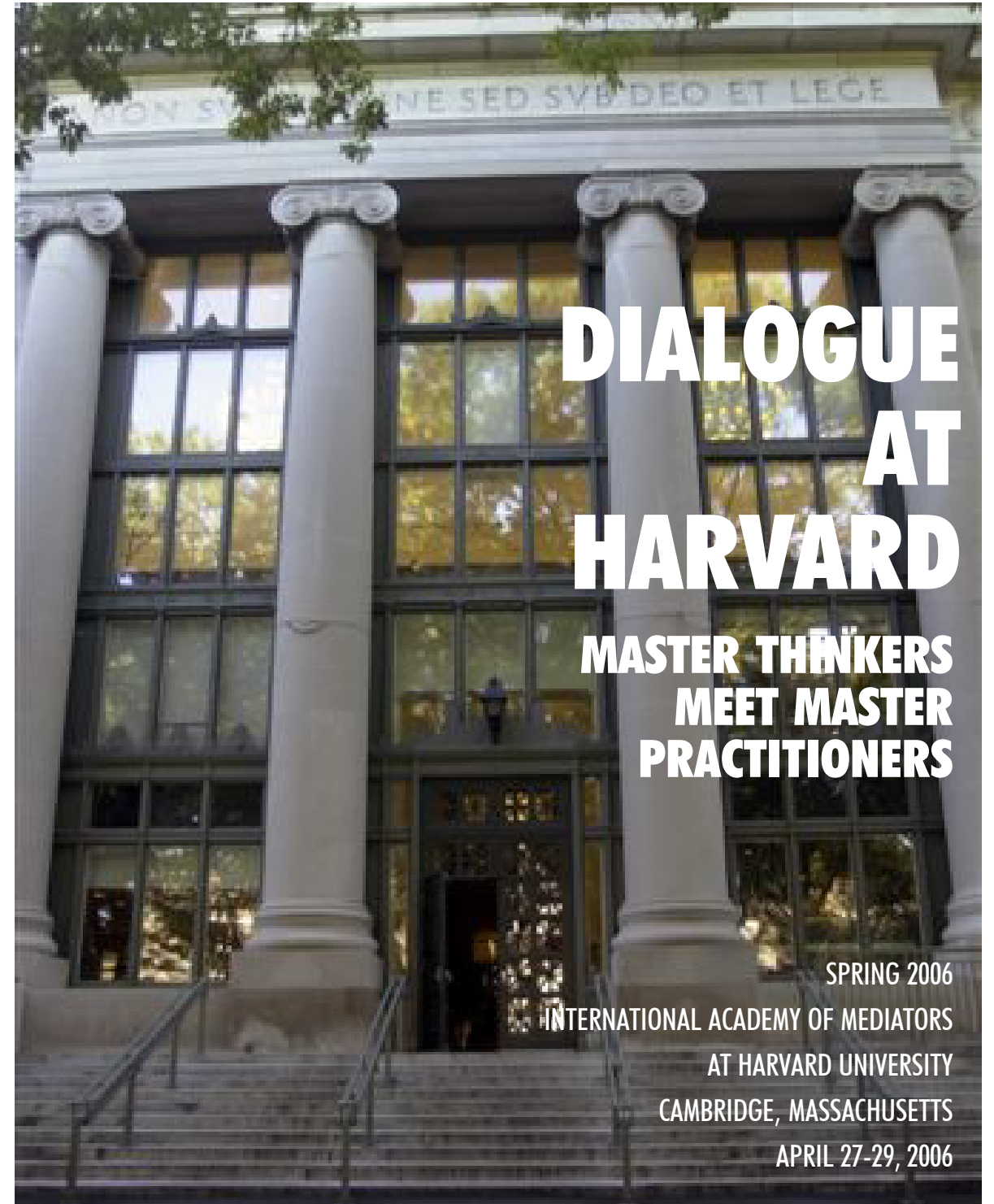
**Complete** this registration form and send with payment to International Academy of Mediators, 250 Consumers Road, Suite 301, Toronto, Ontario, M2J 4V6 CANADA Phone 416-494-1440 ext. 227 Fax 416-495-8723 email rlevine@iamed.org.

**Cheques** are payable to International Academy of Mediators. For information about wire transfers, contact rlevine@iamed.org.

**Cancellations:** Full refund before March 31<sup>st</sup>, 50% refund between March 31<sup>st</sup> and April 14<sup>th</sup>. No refund after April 14<sup>th</sup>. All cancellations must be made in writing.

**Hotel** reservations must be made directly with the **Inn at Harvard (617-491-2222)** weekdays 8AM-6PM or online at reservations@theinnatharvard.com. Hotel cutoff date for guaranteed conference rate is March 27, 2006.

Refer to group name International Academy of Mediators.



## WEDNESDAY, APRIL 26

6PM-9PM

**IAM Board Meeting**  
*Inn at Harvard*

## THURSDAY, APRIL 27

8:30AM-8:45AM

**Welcome & Conference Overview**  
*Rosovsky Hall*

**Tracy L. Allen**  
President, IAM, Southfield, Michigan  
**Robert A. Creo**  
IAM Fellow, Pittsburgh, Pennsylvania

8:45AM-10:15AM

**PROGRAM ONE**  
**Bone Chips to Dinosaurs**  
*Rosovsky Hall*

**Moderator: Eleanor Barr**  
IAM Fellow, Los Angeles, California  
**Sheila Heen**  
Lecturer on Law,  
Harvard Law School  
**Douglas Stone**  
Lecturer on Law,  
Harvard Law School

10:15-10:30AM

**Break**

10:30-NOON

**PROGRAM TWO**  
**The Many Faces of Ethnic Conflict:  
A Live Case Study**  
*Rosovsky Hall*

**Moderator: Brian Mandell**  
Director, J.F. Kennedy School of  
Government Negotiation Project  
**Robert Mnookin**  
Chair of the Program on Negotiation  
at Harvard Law School and Director,  
Harvard Negotiation Research Project  
**Udi Eiran**  
Senior Fellow,  
Harvard Negotiation Research Project

11AM-NOON

**Harvard Tour for Guests**  
*Pre-registration required. Minimum of  
20 registrants required in order for this  
program to take place.*

NOON-2PM

**Lunch On Your Own**

2PM-3:30PM

**PROGRAM THREE**  
**Advanced Conflict Principles  
for Complex Systems**  
*Rosovsky Hall*

**Moderator: David A. Hoffman**  
IAM Fellow, Boston Massachusetts  
**William Isaacs**  
Senior Lecturer at Massachusetts  
Institute of Technology's Sloan School  
of Management.

3:30-3:45PM

**Break**

3:45-5PM

**PROGRAM FOUR**  
**Negotiation Improvisation**  
*Rosovsky Hall*

**Moderator: Jeff Krivis**  
IAM Fellow, Encino, California  
**Michael A. Wheeler**  
Class of 1952, Professor of  
Management Practice, Harvard  
Business School and Co-Director of  
the Dispute Resolution Project,  
Program on Negotiation at  
Harvard Law School  
**Lakshmi Balachandra**  
Researcher at Harvard Business  
School and Adjunct Professor at  
Babson College

5PM-6PM

**PROGRAM FIVE - PUBLIC SESSION**  
**Reflections from a Master**  
*Rosovsky Hall*

**Jeff Kichaven**  
IAM Fellow, Los Angeles, California  
interview with **Frank E. A. Sander**  
Bussey Professor of Law, Associate  
Dean, Harvard Law School, Co-Chair  
of the Dispute Resolution Project,  
Program on Negotiation at  
Harvard Law School

**Frank E.A. Sander IAM Lifetime  
Achievement Award**  
Presentation by **Tracy L. Allen**  
IAM President, Southfield, Michigan

6PM-7PM

**Cocktail Reception**  
*Atrium, Inn at Harvard*

## FRIDAY, 28 APRIL

7AM-8AM

**Optional Yoga**  
*Inn at Harvard*  
Led by **Eleanor Barr**

8:30-9:45AM

**PROGRAM SIX**  
**Beyond Reason: State of the Art of  
Thinking About Emotion  
in Negotiation**  
*Rosovsky Hall*

**Moderator: Robert C. Bordone**  
Deputy Director, Harvard Negotiation  
Research Project, Thaddeus R. Beal  
Lecturer on Law, Harvard Law School  
**Daniel L. Shapiro**  
Associate Director, Harvard

9:45-10AM

10AM-11:45AM

Negotiation Project, Instructor in  
Psychology, Harvard Medical School  
**Deepak Malhotra**  
Assistant Professor,  
Harvard Business School

**Break**

**PROGRAM SEVEN**

**A New Lens on Meaning-Making:  
A View from Neuroscience**  
*Rosovsky Hall*

NOON

2PM-6PM

**Moderator: Robert A. Creo**  
IAM Fellow, Pittsburgh, Pennsylvania  
**Stephen Kosslyn**  
John Lindsley Professor of  
Psychology at Harvard University

**Lunch On Your Own**

**Frank E. A. Sander Day Programs**  
**Open to Public**

*Austin Hall, Harvard Law School*

Sponsored by PON

7PM

**IAM Cocktail Reception & Dinner**  
**Annual General Meeting**  
*The Harvard Faculty Club*  
Induction of New Members

## SATURDAY, 29 APRIL

8:30-10:30AM

**PROGRAM EIGHT**  
**Heartfelt Conversations:  
Reflections of Mediators**  
*Inn at Harvard*

**Moderator: Eric R. Galton**  
IAM Fellow, Austin, Texas  
**Small Group Discussion Leaders:**  
**Lynne Bassis**  
IAM Fellow, Los Angeles, California

**Elizabeth Birch**  
IAM Fellow, London, England  
**Paul Fisher**  
IAM Fellow, Los Angeles, California

**Susan Hammer**  
IAM Fellow, Portland, Oregon  
**Hélène de Kovachich**  
IAM Fellow, Montreal, Canada

**Larry Levy**  
IAM Fellow, Seattle, Washington  
**Michelle Obradovic**  
IAM Fellow, Birmingham, Alabama

**Larry Rute**  
IAM Fellow, Topeka, Kansas  
**Geoff Sharp**  
IAM Fellow, Auckland, New Zealand

**Howard Vogel**  
IAM Fellow, Knoxville, Tennessee  
**Ralph Williams**  
IAM Fellow, Los Angeles, California

*Format will be roundtables of six to nine  
people with discussions facilitated by group  
leaders. Focus is on who we are as mediators,  
what we do and how the dialogue at the  
conference has caused us to reflect upon  
ourselves as mediators. Leaders will report  
back to a plenary session to summarize  
highlights of the discussions.*

10:30-10:45AM

10:45-12:15

**Break**

**PROGRAM NINE - PLENARY SESSION**  
**Mediating with Mind, Heart & Soul**  
*Inn at Harvard*

**Moderator: Teresa A. Wakeen**  
IAM Fellow, Baltimore, Maryland  
**Erica Ariel Fox**  
Director, Harvard Negotiation Insight  
Initiative, PON and Lecturer on Law,  
Harvard Law School

12:15-1:30PM

**Plenary Luncheon: State of the IAM**  
*Inn at Harvard*

1:30PM

**Tracy L. Allen IAM President  
Conference Adjourns**

**DIALOGUE AT HARVARD**  
**MASTER THINKERS MEET MASTER PRACTITIONERS**

PROGRAM CHAIR **ROBERT A. CREO**  
PROGRAM VICE-CHAIR **JEFF KICHAVEN**  
PROGRAM COORDINATOR **JESSICA ORCZYK**